

THOMAS HODGES

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PROFESSIONAL OBJECTIVE

Seeking to stimulate and expand an employer's market share through a full-time industrial sales career

EDUCATION

Texas A&M University, College Station, TX May 2010
Bachelor of Science in Industrial Distribution
Major GPR: 3.47 Overall GPR: 3.21
Financed 100% of college education through scholarships and veteran's benefit

MILITARY EXPERIENCE

Assistant Facilities Manager, Marine Barracks, Washington D.C. Nov 2005 – Feb 2006
• Produced and coordinated contracts for facilities and maintenance
• Recorded and maintained occupancy rates in the housing facility for over 500 personnel
Training/Education Manager, Marine Barracks, Washington D.C. Feb – Nov 2005
• Evaluated and coordinated training programs for over 200 personnel
• Supervised, analyzed, and processed reports and testing
Section Leader, 1st Battalion 8th Marine Infantry Regiment, Iraq May 2004 – Feb 2005
• Supervised 12 personnel in tactical groups in the most stressful of situations
• Performed emergency first aid to co-workers
Line Supervisor, Marine Barracks, Washington D.C. May 2003 – May 2004
• Supervised ceremonial events at Arlington Cemetery, the Pentagon, and the White House
• Organized and managed training programs for classes of 60 personnel

RELEVANT EXPERIENCE

Rotational Intern, Hill Country Electric Supply, San Antonio, TX Summer 2009
• Stimulated electrical distribution sales through inside, outside, and counter sales
• Investigated all customer service and sales support functions in Branch Management & Twigs, Warehouse and Operations, Pricing, Purchasing, Credit, AP & AR, and Quotations
• Conducted commercial and residential service with electrical contractors in the field
Administration & Management, FedEx, Bryan, TX Aug 2006 – March 2007
• Directed 6 personnel involved in routing and sorting systems
• Serviced and resolved customer complaints on a daily basis
• Supervised and coordinated multiple divisions in time sensitive situations
• Trained 8 new employees with the processes and procedures

ACTIVITIES

Professional Association for Industrial Distribution (PAID)

President May 2009 - Present
• Conducting growth for a group of over 400 members, by coordinating and supervising annual calendar and events, directing officer team, overseeing budget, and setting long-term goals
• Supervising officer responsibilities and delegating department tasks
Career Fair Officer May 2008 – May 2009
• Collaborated with team to recruit over 80 companies to attend PAID Career Expo & Career Fair
• Organized and administered 14th Annual Career Fair & Golf Tournament

AWARDS

- Navy and Marine Corps Commendation Medal w/ Valor Accessory for courageous actions in Iraq
- Purple Heart as a result of wounds received in combat
- Marine Corps Association Leadership Award and Non-Commissioned Officers Sword for highest GPA in Corporals Leadership Course
- "Star of the Week" from Regional Manager of Texas Region of Federal Express