

Local Address:  
525 Southwest Parkway 302  
College Station, TX 77840

**Edward Hatch**  
Telephone: 281-546-3585  
E-mail: edward\_hatch@tamu.edu

Permanent Address:  
2014 Lauren Lake Dr.  
League City, TX 77573

## OBJECTIVE

---

Seeking a full-time position that will lead to increased knowledge and valuable work experience in procurement, technical sales, or operations

## EDUCATION

---

Texas A&M University, College Station, TX  
Dwight Look College of Engineering

- **Bachelor of Science in Industrial Distribution**  
Major GPA: 3.1; Cumulative GPA: 2.9  
Expected graduation: May 2010
- **Minor in Business Administration**

## WORK EXPERIENCE

---

**Sales Intern** Summer 2009

Purvis Industries, Waco, TX

- Assisted warehouse employees with shipping & receiving, and order pulling
- Aided field technicians with repairing and creating heavyweight & lightweight belts
- Shadowed outside salesmen to understand selling different techniques and strategies

**Manager** Summer 2008

Poseidon Pools, League City, TX

- Completed Inventory counts weekly
- Weekly scheduled in excess of 10 people
- Managed and Directed daily operations and procedures

**Field Engineer Intern** Summer 2007

Industrial Specialists Inc., Dickinson, TX

- Performed routine maintenance checks on many pipelines and valves
- Maintained equipment and assured equipment was available and working

**Cashier/Inventory Staff** Summer 2006

Loupot's Bookstore

- Provided customers with the best services
- Ensure repeat customers through unique and personal sales technique
- Maintained the product inventory

## ORGANIZATIONS

---

- **Professional Association of Industrial Distribution (PAID)**  
Mentor and Distinguished member 2008-2009  
Marketing and Social Director 2009-2010
  - Advertise events to the student population
  - Coordinated multiple social events
  - Serve as a liaison between students, faculty, and industry
- **Gentlemen Enabling Nations To Succeed (GENTS)**  
Historian 2008-2009

## ACHEIVEMENTS AND SKILLS

---

- **Global Distribution Study Abroad**
  - One of 18 students selected
  - Studied distribution and logistical strategies and challenges from multiple international companies
- **Proficient in Microsoft Office**, some training in multiple Warehouse Management Systems